

Introducing Pensdown Ltd

Electrical Contractor

This introduction document provides an overview of the services we offer.



Overview

For all aspects of electrical installation, network cabling, energy-smart solutions, audio-visual integration or complex bespoke projects. We, **Pensdown**, are here to make your commercial spaces work. We're best known for our exceptional service, workmanship and 'No problem' attitude, with a clear focus on energy efficiency, seamless integration and value for money.

Established for over 35-years, **Pensdown** is a trusted name in the electrical contracting industry. With a reputation for tackling the toughest projects, we offer end-to-end services for electrical systems, data infrastructure and audio-visual integration. We are proud to be a preferred supplier to a diverse range of commercial clients, from small businesses to large blue-chip companies, demonstrating our expertise and commitment to delivering value through high-quality, reliable and innovative solutions.

Key Accounts Contacts



When to contact	Contact details
Phil Wiltshire – Contracts Manager	phil@pensdown.co.uk 07934 265799
Keeley Smith – Office Administrator	keeley@pensdown.co.uk 01474 853222
Andy Wiltshire – Managing Director	andy@pensdown.co.uk 07703 465485



Overview of Services Provided

- **Commercial Electrical Services**
 - LV Mains Distribution
 - Uninterruptable Power Supply (UPS) Systems
 - Sub-Mains and Three Phase Installations
 - Specialist Cable Installation
 - EV Chargers - Standard and Fast Charge Systems
 - Solar PV & Battery Storage Systems
 - Containment
 - Power and Lighting Busbar Systems
 - CAT A & CAT B Fit Out
 - LED Lighting Upgrades
 - Energy Efficient Control Solutions
 - Testing & Inspection (Electrical Installation Condition Reports)
 - Maintenance & Repairs
- **Structured Cabling**
 - Fibre Optic
 - Structured Data Cabling
 - Wireless Surveys, Design & Installation
 - Cabinets & Equipment Installation
 - Data Centre and Comms Room Design & Build
 - CCTV
 - Cable Testing & Fault Diagnosis
- **Audio Visual**
 - TV & Large Screen Mounting Solutions
 - Multi-Screen Video Walls
 - Video Conferencing
 - Meeting and Boardroom Complete AV Solutions
 - Audio Systems
 - Projector & Screen Installations
 - Bespoke Control Systems

CASE STUDY

Pensdown Ltd – Magna Park, Boardroom Solution

Pensdown
THE ELECTRICAL PEOPLE

Background/Challenge

When a leading energy company moved into their new distribution centre, they needed a modern boardroom that would enhance collaboration and reflect their brand. The challenge was clear: create a space that was visually appealing, incorporated the company's identity and supported efficient video conferencing, complete with intelligent lighting, user-friendly power distribution and a sleek, professional aesthetic.

SUPPLIER KEY ACCOUNT MANAGER:

Phil Wiltshire – phil@pensdown.co.uk

SUPPLIER SERVICES: Electrical, data cabling, AV, bespoke project

GEOGRAPHICAL COVERAGE: National

SUPPLIER STATUS: Preferred

Thank you all for your hard work, the room looks fantastic. We have had lots of great feedback from people that have used the room and the main business contact is really pleased with it. Really great job and delivered without any issues. Thanks again for all of your hard work.

Facilities Manager Lead

Solution

Pensdown was successful following a competitive tender, stepping in to collaborate with CBRE to design and deliver the full upgrade of a leading energy company's new boardroom. Our approach involved creating a space that was both functional and stylish, while ensuring all technical aspects were easy to use. We installed a new MF plasterboard ceiling perimeter, vertical feature timber cladding and acoustic moss panels to enhance the room's look and acoustics. LED lighting was incorporated with adjustable scene settings, allowing for different moods and activities. For video conferencing, we integrated a seamless AV system, including Samsung commercial displays and Poly VC equipment, ensuring users could connect and present effortlessly. We also installed automatic blinds, which could be controlled at the touch of a button and ensured power outlets were easily accessible for all users.

Result

The result was a fully upgraded, functional boardroom that met all of the clients needs. Feedback from the team has been excellent, with users appreciating the seamless integration of technology. Video conferences now run smoothly without the usual technical hiccups and the lighting adjusts automatically to suit different meeting types. The automatic blinds make controlling the room's ambiance quick and easy. Overall, the boardroom is now a space where efficiency meets aesthetics, making it a valuable tool for day-to-day operations.



Pensdown Ltd

We're proud to be "The Electrical People." For all aspects of electrical installation, network cabling, energy-smart solutions, audio-visual integration or complex bespoke projects, we're here to make your commercial spaces work. We're best known for our exceptional service, workmanship and 'No problem' attitude, with a clear focus on energy efficiency, seamless integration and value for money.

Established for over 35-years, **Pensdown** is a trusted name in the electrical contracting industry. With a reputation for tackling the toughest projects, we offer end-to-end services for electrical systems, data infrastructure and audio-visual integration.

Contact details

Contact Name: Phil Wiltshire

Contact Email: Phil@pensdown.co.uk

Contact Tel: 07934 265799

Vendor ID: 0000003918

Website: www.pensdown.co.uk

Product Description & Features

- **Electrical Services:** Pensdown covers all aspects of electrical installation within commercial environments from LV mains distribution to UPS systems, solar PV and containment. We specialise in EV chargers, advanced LED lighting upgrades and full office fit-outs.
- **Structured Cabling:** Our services include complete data centre and comms room builds, CAT6/CAT6A and fibre cabling as well as wireless surveys, installation and testing for reliable, fast connections.
- **Audio-Visual Solutions:** Our AV services range from meeting room video conferencing, TV and screen mounting to complete boardroom AV setups and multi-screen video walls. We offer bespoke control systems and system integration.

Other Relevant Innovation Information

- **Multi-Discipline Training:** Our engineers are multi-skilled, whether it's data, power or AV - it's the same engineer carrying out the installation.
- We do our best to make your life easier. We take your problems and make them ours to solve.
- As technology evolves, so do we. We stay at the forefront of electrical and AV innovations.

Supplier Partner Innovation

Value Proposition

Our expertise spans commercial electrical services, structured cabling and cutting-edge audio-visual solutions. We understand the challenges you face – from unreliable systems and high energy costs to the complexities of integrating new systems.

We pride ourselves on transparent communication, timely project completion and a commitment to minimising disruption to your business. Our solutions are designed to enhance work-place productivity, ensure compliance and future-proof your investments.

As a chosen preferred supplier, we understand the unique needs of large-scale commercial environments.

We offer a single point of contact for all your electrical, data and AV needs - simplifying project delivery across all our services.

